

## Contract Management and Royalty Accounting Software

### ✓ Streamline Reporting

Simplify your entire reporting process

### ✓ Avoid Costly Errors

Deliver timely, accurate information

### ✓ Automate Royalty Accounting

Full license management and accounting in one solution



Would you like the ability to manage all your licensing and royalty activity and reporting in one, convenient system? AX<sub>IP</sub> – a unique royalty and IP rights management software developed by United ERP – allows licensees to proactively manage and accurately report on all licensing activity. Leverage a robust software solution that can be customized to fit your precise needs, and has the flexibility to integrate into your existing systems.

AX<sub>IP</sub> simplifies royalty and IP accounting with built-in General Ledger and Accounts Payable modules, full Business Intelligence and customizable dashboards. You can automate all aspects of your licensing – sales, returns, deductions, guarantees and advances.

#### Complex Participations Are Never a Problem

AX<sub>IP</sub>'s world-class participation module is the best in the industry.

#### Enable Faster, More Informed Decisions

AX<sub>IP</sub> includes built-in Business Intelligence so you can monitor and react quickly to opportunities, trends or issues.

#### Eliminate Royalty Processing Costs

AX<sub>IP</sub> automatically calculates all royalties and produces GL accruals at user-defined intervals.

#### Reduce Errors, Fines, and Penalties

Using a centralized contract management system and built-in triggers, AX<sub>IP</sub> sends automatic alerts should you fall out of compliance with the terms of your license contracts.

#### Improve Sarbanes-Oxley Compliance

With complete transparency across your entire licensing landscape, AX<sub>IP</sub> provides accurate compliance evidence.

#### Support Global Transactions

AX<sub>IP</sub> helps you expand your licensing power to a global market by giving you the ability to work with multiple currencies and languages.

## About United ERP

United ERP is an award-winning Microsoft Business Solutions Partner focused specifically on providing Expert Royalty Processing and Accounting Software to companies in entertainment, publishing and merchandising.

- A single source for all your royalty management.
- 20 years of experience delivering royalty and licensing solutions.
- We help clients achieve a lower Total Cost of Ownership (TCO) and faster Return on Investment (ROI).

#### Contact us today!

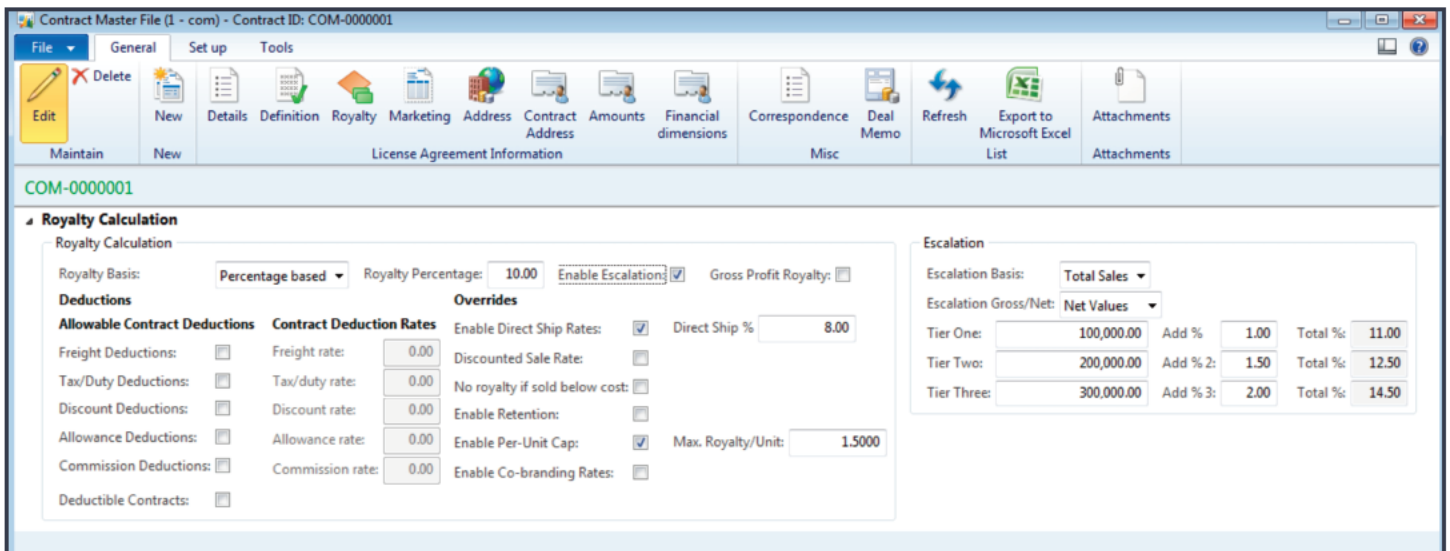
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## Contract Management and Royalty Accounting Software

### AX<sub>IP</sub> Licensor Royalty Management Modules:

Full visibility for all your license-related activity

License Contract Management, Royalty Calculation and Reporting, and Royalty Accounting modules work in tandem to provide accountability and total transparency for all your license-related activity, product sales, royalty payments and compliance tracking. AX<sub>IP</sub> supports global transactions with multi-company, multi-currency and multi-language capabilities.



**Contract Master File (1 - com) - Contract ID: COM-0000001**

**Royalty Calculation**

Royalty Basis:  Royalty Percentage:   Enable Escalation  Gross Profit Royalty:

**Deductions**

Allowable Contract Deductions	Contract Deduction Rates	Overrides
Freight Deductions: <input type="checkbox"/>	Freight rate: <input type="text" value="0.00"/>	Enable Direct Ship Rates: <input checked="" type="checkbox"/> Direct Ship % <input type="text" value="8.00"/>
Tax/Duty Deductions: <input type="checkbox"/>	Tax/duty rate: <input type="text" value="0.00"/>	Discounted Sale Rate: <input type="checkbox"/>
Discount Deductions: <input type="checkbox"/>	Discount rate: <input type="text" value="0.00"/>	No royalty if sold below cost: <input type="checkbox"/>
Allowance Deductions: <input type="checkbox"/>	Allowance rate: <input type="text" value="0.00"/>	Enable Retention: <input type="checkbox"/>
Commission Deductions: <input type="checkbox"/>	Commission rate: <input type="text" value="0.00"/>	Enable Per-Unit Cap: <input checked="" type="checkbox"/> Max. Royalty/Unit: <input type="text" value="1.5000"/>
Deductible Contracts: <input type="checkbox"/>		Enable Co-branding Rates: <input type="checkbox"/>

**Escalation**

Escalation Basis:

Escalation Gross/Net:

Tier	Value	Add %	Total %
Tier One:	100,000.00	1.00	11.00
Tier Two:	200,000.00	1.50	12.50
Tier Three:	300,000.00	2.00	14.50

### License Contract Management

Comprehensively track, report on contract information over time, and specify the terms for royalty payments.

- Contract lifecycle and status management
- Advance/guarantee/revenue tracking and reporting with amortization scheduling
- Flexible royalty calculation capabilities

### Royalty Accounting

Integrate your license management and accounting in one system with full General Ledger and A/P capabilities included.

- Simplified workflows and payment approval
- Automated calculations and reports
- Customizable scenarios and criteria

### Royalty Calculation and Reporting

Determine sales of items containing licensed content, calculate all royalties based on information stored in the Contract Database, and maintain a database of royalty-related activity for analysis and reporting.

- Flexible statement reporting – user definable fields and intervals
- Accurate license performance and analysis
- Budget vs. Actual, gross and net reporting